



لخدمات الطاقة  
Energy Services

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**Request for Proposal**  
**For**  
**SIM Cards for operational Solar PV Plants at Multiple**  
**Facilities located in DUBAI**  
**(RFQ # 181)**

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**RFQ Issue Date** : 22<sup>nd</sup> June 2022

**Proposal Submission Date** : 28<sup>th</sup> June 2022

**Response Due Time** : 02:00 PM (UAE Time)

**Submission Mode** : [Etihad.tenders@etihadesco.com](mailto:Etihad.tenders@etihadesco.com)

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**Important Notice:**

1. Any inquires to be addressed to [Etihad.tenders@etihadesco.com](mailto:Etihad.tenders@etihadesco.com)

## 1 Introduction

Al Etihad Energy Services Co. LLC is seeking proposal for provision of SIM Card for performance monitoring of Solar PV plant as per the system information mentioned in the section below.

### System Information

The following table illustrate the no. of SIM card and total monthly data requirements for every project:

S. No	Project name	Project start /end date	Capacity (KWp)	SIM Card Quantity	Total Data Plan for the site (GB/month)
1	Mai Dubai Phase 1	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Jun 24	10,471	10	100
2	Mai Dubai Phase 2	1 <sup>st</sup> Jul 22 – 29 <sup>th</sup> Mar 25	7,644	2	75
3	DUCAB	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Jul 25	2,098	2	20
4	DEWA Warsan	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Nov 23	1,801	2	20
5	DEWA Al Ruwaiyah	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Feb 26	663	2	10

#### 1.1 Site visit

No site visits will be conducted during tendering process. Proposal to be submitted based on the information provided in the RFQ.

## 2 Proposal submission required documents

### 2.1 Submission

- Bidders must submit the proposals on [Etihad.tenders@etihadesco.com](mailto:Etihad.tenders@etihadesco.com)

Sl No	Required Document	Submission Status
1	State your compliance to terms and conditions of RFQ and scope of work on company letterhead and confirm that your proposal will remain valid for 60 days from submission deadline	
2	Submit the Valid Trade Licence	
3	Total Years of Organization experience in monitoring service	

#### Recommended file naming for the files to upload :

- Technical proposal : “TP-RFQ#181-“bidder name””
- Commercial proposal : “CP-RFQ#181-“bidder name””
- Form of Bid : “FOB-RFQ#181-“bidder name””
- Any additional documents : “.....-RFQ#181-“bidder name””

### 3 Insurances

Not applicable

## 4 PROPOSAL EVALUATION

### Technical Evaluation

Bidder to ensure 100% connectivity of SIM cards as indicated in Annexure A. Bidder should ensure the response time to replace a non-working sim card is within 8-12 hours in case of any notified complaints related to non-functionality of the sim card for a particular site.

### Financial Evaluation

The cost quoted by the service provider should be at par with the market levels and justifications may be sought from the service providers to provide costing breakdown in case if the quoted prices are much higher than the standard market price for a similar service.

### Global Evaluation

For the purpose of establishing the lowest evaluated Bid the technical points and commercial points scored shall be integrated as follows :

SI No	Evaluation	Evaluation Criteria
1	Technical	Compliance to technical requirements to ensure 100% connectivity
2	Financial	Quoted prices should not exceed market levels
3	Overall	The techno-commercial proposal should ensure both technical and financial KPI requirements are complied with

### 5 Contract pricing:

Fill the following tables for Commercial proposal for the remaining contract duration of each project:

Project name	Project start /end date	Capacity (KWp)	SIM Card Quantity	Data Plan (GB/month)	Quarterly Costs in AED	Lump- sum costs in AED for the stated project duration (No of Quarters as per the project duration x Cost per Quarter)
Mai Dubai Phase 1 - SIM card	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Jun 24	10,471	10	100		
Mai Dubai Phase 2 - SIM card	1 <sup>st</sup> Jul 22 – 29 <sup>th</sup> Mar 25	7,644	2	75		
DUCAB – SIM card	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Jul 25	2,098	2	20		
DEWA Warsan – SIM card	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Nov 23	1,801	2	20		
DEWA Al Ruwaiyah – SIM card	1 <sup>st</sup> Jul 22 – 10 <sup>th</sup> Feb 26	663	2	10		

NOTE:

- The ownership of the sim cards remains with the supplier and sim cards will be taken back by the supplier after the end of the specific contract duration for each project
  - Above mentioned cost shall be excluding VAT
  - Payment will be done on a quarterly basis, at the end of every quarter
  - Compliance to the service levels and the scope of work as stated in Annexure A needs to be demonstrated for acceptance and processing of quarterly payments
  - Employer has the right to stop payments and terminate the contract.
  - Contractor to add the proposed payment plan in their proposal based on the stated project start and end dates for this service requirement
  - Exclusions if any need to be clearly specified in the proposal response.
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- The price should be inclusive of mentioned scope of work
  - Any Clarifications related to this tender should be addressed only to [Etihad.tenders@etihadesco.com](mailto:Etihad.tenders@etihadesco.com) .
  - Bidders are requested to send all the queries regarding the RFQ documents to [Etihad.tenders@etihadesco.com](mailto:Etihad.tenders@etihadesco.com) . Any such enquiry must be received no later than three (3) days before the proposal submission date
  - Proposals without signed “Form Of Bid” Annexure B will be rejected
  - The bidder shall submit an electronic copy of their proposal, proposal shall be send to [Etihad.tenders@etihadesco.com](mailto:Etihad.tenders@etihadesco.com) before 2Pm on 28th June 2022

## ANNEXURE A

### Scope of Work and Payment Terms

S. No	Project name	Project start /end date	Capacity (KWp)	SIM Card Quantity	Total Data Plan (GB/month)
1	Mai Dubai Phase 1	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Jun 24	10,471	10	100
2	Mai Dubai Phase 2	1 <sup>st</sup> Jul 22 – 29 <sup>th</sup> Mar 25	7,644	2	75
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5	DEWA Warsan	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Nov 23	1,801	2	20
6	DEWA Al Ruwaiyah	1 <sup>st</sup> Jul 22 – 9 <sup>th</sup> Feb 26	663	2	10

- Contractor to provide and install SIM cards in each site in the existing data loggers and provide data plan for the above-mentioned projects
- The ownership of the sim cards will remain with the service provider and the sim cards will need to be taken back by the service provider after the end of the specific contract duration for each project.
- Payments will be done on quarter basis (invoicing at the end of every quarter)
- Employer has the right to stop payments and terminate the contract.
- No upfront cost
- Contractor to ensure all SIM cards are operational/active for every project
- Contractor to ensure a secure connectivity
- Data Availability – 99.9%
- In case of connection loss/data loss event, contractor to address the issue within 8-12 hrs (replacement of SIM card if required) and restoring the sim card connectivity

**ANNEXURE B**  
**FORM OF BID**  
**Main Offer**

Dated: \_\_\_\_\_  
RFQ No.: \_\_\_\_\_

To,

Al Etihad Energy Services Co owned by DEWA one person  
Company LLC.  
P.O. BOX 37578  
Dubai  
United Arab Emirates

Dear Sir,

Having examined the RFQ, the receipt of which is hereby acknowledged, we, the undersigned, offer to provide SIM Card services for multiple sites in Dubai to Al Etihad Energy Services Co. LLC in conformity with the Scope of Work, Specifications and at the prices mentioned in our Proposal.

<b>1. Main Offer</b>	<b><u>QUARTERLY TENDER PRICE IN AED</u> - EXCLUDING VAT</b>	<b><u>QUARTERLY TENDER PRICE IN AED - WITH APPLICABLE VAT</u></b>
Mai Dubai Phase 1 - SIM card Service		
Mai Dubai Phase 2 - SIM card Service		
DUCAB – SIM card Service		
DEWA Warsan – SIM card Service		

<b>1. Main Offer</b>	<b><u>QUARTERLY TENDER PRICE IN AED</u> - EXCLUDING VAT</b>	<b><u>QUARTERLY TENDER PRICE IN AED - WITH APPLICABLE VAT</u></b>
DEWA Al Ruwaihah – SIM card Service		





We confirm that we fully comply with the Provisions of UAE VAT Law and regulations and have shown separately the applicable VAT amount against each item. We also herewith submit our VAT Tax Registration Number (TRN) and copy of Tax Registration Certificate issued by Federal Tax Authority, UAE. We also understand that VAT shall be payable by Al Etihad Energy Services Co. LLC to us only upon receipt of a VAT compliant valid Tax Invoice as per UAE VAT regulations.

1. We understand that if we fail to fill in complete prices in the Schedule of Prices and Attachment 3.2 our whole tender will be liable for rejection.
2. **Discount**, if any to be deducted from the above amount(s) is given below:

OFFER	DISCOUNT IN PERCENTAGE
1. Main Offer	.....% (in words .....)

3. We understand that only such discounts as are shown in this Form of BID shall be considered and that any discounts shown elsewhere will not be taken into account for tender evaluation and that the discount shall be applicable to the tender as a whole, as well as to all items/sections or parts thereof individually.
  4. We undertake, if our BID is accepted to commence the Works upon receipt of written notification of acceptance of our Tender. The periods shall be calculated from the date of your Letter awarding the Contract.
  5. We agree to abide by this Bid for the period of **60 days** from the closing date of the Bid and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
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6. We understand that, award of Contract by Employer, does not imply that or warrant us to immediately start any of the services under the contract. Contractor also understand that he shall mobilize services under the awarded contract only upon receipt of subsequent explicit written notification from Employer accordingly. However, for all purposes, the Contract commencement shall be firmly considered as **1<sup>st</sup> July, 2022** (i.e., the date from which actual services are mandatorily required to be started at the awarded premise(s)/location(s) as per Employer's tender requirements).
  7. Your written acceptance on our contract awarding letter shall constitute a binding Contract between us.
  8. We confirm that the terms and Conditions given in the RFQ are acceptable to us and if our proposal is accepted, we shall execute a contract with Al Etihad Energy Services Co LLC accordingly without any exceptions, we further confirm to commence service within (.....) days of the mobilization notice issued by the Employer.
  9. In all cases the Contract shall be deemed to commence as from the date of officially awarding this Contract.
  10. We understand that you are not bound to accept the lowest or any proposal you may receive.
  11. We understand that Employer reserves right to award whole or part of work without any extra cost to Employer.
  12. We understand that we will engage the labourers and staff sponsored by our company only. We shall obtain written confirmation & permission from Employer prior to utilizing any sub-contractors / other company personnel.
  13. We understand that our quoted unit/annual price will be firm for 03 years from the date of award of contract. We also understand that in case we are not agreeable, Employer reserves the right to encash the Performance Bond submitted by us.
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14. We understand that Employer have the right to award complete job to one bidder or award selected sites/facilities to multiple bidders
  15. We understand that in case of award of project to multiple bidders, its employers discretion to choose the sites/facilities to be awarded for bidders.
  16. We agree that in the event of our Tender being accepted, we will within 15 (fifteen) days of award of Contract, submit a Performance Bond for 10% of the Contract Price in accordance with the prescribed **Attachment 5.**
  17. We hereby confirm that no Employer staff or his or her relatives up to third degree has ownership or partnership in our company and our participation in Employer Bid does not constitute a Conflict or perceived Conflict of Interest.
  18. We shall be deemed to have fully informed ourselves of the following provision: -  
  
Any commission, advantage, gift, gratuity, reward or bribe given, promised or offered by or on behalf of the Contractor or his agent or servant or any other person on his or their behalf to the Employer or to the Engineer or the Engineer's Representative or to any of their respective members, officers, servants, advisors, agents or employees or to any person on their behalf or on behalf of any of them in relation to the obtaining or to the execution of this or any other contract with the Employer, may, in addition to any criminal liability which may thereby be incurred, subject the Contractor to the cancellation of this and all other contracts which he may have entered into with the Employer and also to the payment of any loss or damage resulting from such cancellation.
  19. We attach herewith the original Tender Bond No ..... dated ..... and valid till .....for an amount of Dirhams..... issued from a Bank M/s..... in Dubai along with the Master Tender Document.
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20. Our proposal does not contain any deviation or exceptions from the terms & conditions enunciated in the RFQ documents.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2022.

Name & Signature \_\_\_\_\_ in the capacity of \_\_\_\_\_ duly authorized to sign proposal for and on behalf of:

\_\_\_\_\_

(NAME OF THE FIRM IN CAPITALS)

Complete Address : \_\_\_\_\_

Telephone No. : \_\_\_\_\_

Fax No. : \_\_\_\_\_

Signature : \_\_\_\_\_

**Witnesses:**

1. \_\_\_\_\_  
(Name) (Signature)

2. \_\_\_\_\_  
(Name) (Signature)

\_\_\_\_\_