



Invitation to Bid (ITB)  
For  
Annual Insurance  
(RFQ No. 209)

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RFQ Issue Date : January 16, 2023

Response Due Date : January 20, 2023

Response Due Time : 11:00 AM

Proposal Submission : via email to  
[Etihad.teders@etihadesco.com](mailto:Etihad.teders@etihadesco.com)

**1. Background information**

Al Etihad Energy Services Co. LLC (“Etihad ES”) is seeking proposals from reputable insurance providers for our company insurance for year 2023.

**2. Insurance Requirements**

Etihad ES seeks coverage for the following:

- 1) Professional Indemnity (AED 20,000,000/-any one claim and in aggregate including Costs & Expenses)
- 2) Public & Product Liability Cover (AED 15,000,000/-any one occurrence and unlimited in aggregate)
- 3) Erection All Risk Cover (AED 1,000,000 any one claim and in aggregate)
- 4) Workmen Compensation (USD 1,000,000 any occurrence and in the aggregate.)

**3. Company Details**

Company details for insurance purposes are as under:

- Name of company and companies owned

Al Etihad Energy Services Co Owned by DEWA One Person Company LLC

Al Etihad Energy Services - Branch Of Abu Dhabi 1

Dubai Carbon Center of Excellence One Person Company L.L.C

**4. Brief scope of our work**

Onshore & Offshore Oil & Gas Fields Services | Business Entities Management Services | Electromechanical Equipment Installation and Maintenance | Electromechanical

Works Contracting | Project Management Services |

Energy Projects Engineering Consultancy | Green Buildings Consultant | Renewable Energy Engineering Consultancy

| Solar Energy Systems Installation | Electrical Fitting Contracting | Buildings Energy Efficiency Services | Building Cleaning Services | Solar Energy Systems Rental

- No of years these entities are in business

Established on 08/04/2013

- Senior management & technical management know how, their qualifications & experience

Senior management consists of industry experienced and licensed engineers, professionals and consultants.

- Annual turnover for last financial year (2021)

AED 67 million

- Estimated(Actual) Annual Turnover for current financial year (2022)

AED 75 million

- Estimated Annual Turnover for next financial year (2023)

AED 84 million

- Current turnover split across your businesses like annual receipts for designs/ annual sales of solar related products/ annual sales for erection/ etc.

A) Income From Retrofit project: AED 24 Million

- B) Income From Solar Project: AED 17 Million
- C) Income From FM Project: AED 19 Million
- D) Income From M&V Project: AED 15 Million

- Turnover of projects where we supply/ erect solar panels/ inverters

- o Maximum value of any single project:

AED 90 million

- o Geographic area where you undertake these projects

UAE, Oman and KSA

- o For installation, (value of) any equipment/s which you take to site like crane/ forklift/ tools etc

This activity is carried out by our sub-contractors, Etiihad does not carry any major equipment on project sites.

- o Max value of building/ facilities where you erect these panels

Unlimited

- Claims experience in last 3 years

No claims.

- Current insurers

Emirates Insurance

- No of employees segregated as admin & manual workers

Total Employees: 39

Admin: 39

Manual: 0

- Claims experience for past 3 years.

No claims.

**5. Proposals submission requirements**

The Proposals should include following (at a minimum)

- Trade License of the bidder
- Unit price for each insurance individually.
- Timeframe required for issuance of insurance policy.

Any clarifications related to this tender, should be addressed only to - [etihad.teders@EtihadEsco.com](mailto:etihad.teders@EtihadEsco.com).

The bidder shall submit an electronic copy of their proposals to [etihad.tenders@etihadesco.com](mailto:etihad.tenders@etihadesco.com) latest by the 11 AM on January 20, 2023.

The submission email must contain following in its subject:

**“Proposal for Company Insurance Services - RFQ # 209”**

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